



INTERNATIONAL BUSINESS EXCHANGE (IBE)

PROJECT SUBMISSION FORM

Connecting Business. Creating Opportunities. Building Partnerships.

IMPORTANT

Submission of a project does not constitute approval, funding, investment or acceptance by IBE.

IBE may conduct an initial assessment and may request additional information before presenting an opportunity to potential partners or investors.

1. PROJECT INFORMATION

Project Name: _____

Project Owner / Applicant: _____

Company / Organisation: _____

Country: _____

Project Location: _____

Industry / Sector: _____

Contact Person: _____

Position: _____

Email: _____

Telephone: _____



2. PROJECT CATEGORY

- ☐ Mining
- ☐ Infrastructure
- ☐ Agriculture
- ☐ Manufacturing
- ☐ Energy
- ☐ Technology
- ☐ Construction
- ☐ Property
- ☐ Healthcare
- ☐ Education
- ☐ Tourism
- ☐ Transport / Logistics
- ☐ Rural Development
- ☐ Trade / Export
- ☐ Entrepreneurship
- ☐ Other: _____

3. PROJECT SUMMARY

Provide a brief description of the project.



4. PROBLEM / OPPORTUNITY

What problem does the project address, or what commercial opportunity does it create?

5. PROJECT OBJECTIVES

Primary Objective:

Secondary Objectives:

6. MARKET



Target Customers / Beneficiaries:

Target Market / Countries:

Estimated Market Size, if known:

7. PROJECT STATUS

- ☐ Concept
- ☐ Feasibility Stage
- ☐ Business Plan Completed
- ☐ Licences / Approvals in Process
- ☐ Fully Licensed / Approved
- ☐ Pilot Stage
- ☐ Operational
- ☐ Expansion Stage

Current Status Description:

8. FUNDING / PARTNERSHIP REQUIREMENT



Estimated Total Project Cost:

R / USD / EUR _____

Amount Required:

R / USD / EUR _____

Funding Required For:

- ☐ Feasibility
- ☐ Equipment
- ☐ Construction
- ☐ Working Capital
- ☐ Expansion
- ☐ Technology
- ☐ Acquisition
- ☐ Other: _____

9. TYPE OF PARTNER REQUIRED

- ☐ Investor
- ☐ Strategic Partner
- ☐ Joint-Venture Partner
- ☐ Technology Partner
- ☐ Supplier
- ☐ Buyer
- ☐ Distributor
- ☐ Project Financier
- ☐ Government / Institutional Partner
- ☐ Technical Partner
- ☐ Other: _____



10. PROJECT OWNER'S CONTRIBUTION

Describe the contribution already made by the project owner.

- ☐ Land
- ☐ Capital
- ☐ Licence / Rights
- ☐ Technology
- ☐ Equipment
- ☐ Existing Business
- ☐ Human Resources
- ☐ Market Access
- ☐ Other

Details:

11. EXPECTED ECONOMIC IMPACT

Estimated Jobs Created: _____

Estimated Businesses Supported: _____

Communities Benefiting: _____

Other Development Impact:



12. PROJECT REVENUE MODEL

How will the project generate revenue?

Estimated Annual Revenue at Full Operation:

13. PROJECT DOCUMENTATION

Please indicate documents available:

- ☐ Company Profile
- ☐ Business Plan
- ☐ Feasibility Study
- ☐ Financial Model
- ☐ Technical Report
- ☐ Mining / Prospecting Rights
- ☐ Environmental Documentation



- ☐ Land Documentation
- ☐ Licences / Permits
- ☐ Market Study
- ☐ Financial Statements
- ☐ Other: _____

14. PROJECT DEVELOPMENT SUPPORT REQUIRED

- ☐ Project Structuring
- ☐ Business Plan
- ☐ Financial Model
- ☐ Feasibility Coordination
- ☐ Market Research
- ☐ Investor Preparation
- ☐ International Partner Identification
- ☐ Technology Partner Identification
- ☐ Government / Institutional Engagement
- ☐ Business Mission
- ☐ Project Management
- ☐ Other: _____

15. PROJECT OWNER DECLARATION

I/We confirm that the information provided is accurate to the best of my/our knowledge.

I/We authorise IBE to conduct an initial assessment of the project and, subject to further agreement and appropriate confidentiality arrangements, to identify potentially suitable business or strategic partners.

I/We understand that submission does not guarantee funding, investment, contracts or project approval.

Project Owner: _____

Authorised Representative: _____



Position: _____

Signature: _____

Date: _____

FOR IBE USE

Project Reference: _____

Date Submitted: _____

Initial Assessment: _____

Project Status:

- ☐ Submitted
- ☐ Under Review
- ☐ Development Required
- ☐ Due Diligence
- ☐ Investor / Partner Matching
- ☐ Presented
- ☐ Negotiation
- ☐ Agreement
- ☐ Implementation



☐ Closed

Assigned Project Developer: _____

Project Development Fee Applicable: ☐ Yes ☐ No

Comments: